

JOB DESCRIPTION: Director of Product Management or Senior Principal Product Manager\*

**Reports to: Senior Vice President, Product** 

**Location: Remote** 

**Full Time** 

\*Title and level to be determined based on candidate's experience and qualifications

**Overview:** Headquartered in Santa Barbara, California, Anchore is a remote-friendly company with our team of Anchorenauts hailing from all over the United States, the United Kingdom and Europe.

Guided by our core values of respect, openness, and ownership, we empower each other to continuously grow. We see diverse backgrounds and perspectives as a source of strength. We're passionate about protecting software supply chains by making it easier for developers and security teams to deliver secure cloud-native software. Together, we've built a platform and open source tools that help organizations secure the software they build without compromising velocity.

Join us in forging the future of software security. We're in search of driven and innovative professionals looking to push the limits of technology.

## What you can expect to do be doing (job responsibilities)

Anchore is working to help organizations ship secure software by hardening the supply chain and automating compliance. Our technology is currently in use in the government sector (US, UK, NATO), and large enterprises.

As a senior member of the product management team in a fast-paced start-up, the successful candidate will have to wear many hats and split their time between working with the engineering team on the product roadmap, with the marketing team to promote our story, and, most importantly, with customers. This can't be done without self-awareness and a good sense of humor. You won't be bored: we have a broad range of opportunities so come help us navigate one of the most dynamic markets in technology.

Solution architects and software engineers are encouraged to apply provided the applicant can demonstrate strong domain expertise in the market.



## **Specific Responsibilities**

- Owning the roadmap for the Anchore Secure, our security and vulnerability management offering, to ensure it is improving the security posture of our customers and helping them stay on top of emerging threats.
- Supporting sales to win deals, learn from losses, and identify upsell opportunities.
- Scheduling and scoping product features with engineering to ensure value is delivered to customers with each release.
- Creating and writing high quality documents such PRDs, competitive analyses, and product marketing materials.
- Working with UX teams to build and validate mockups.
- Project management and initiative tracking for major activities.

## What You'll Need To Bring (requirements/qualifications)

- A strong understanding of the vulnerability management, software supply chain, and open source ecosystems.
- A track record of 5+ years of product management in the software security market.
- Demonstrable high-quality writing skills. Every job description says this but we mean it! The proven ability to write clearly, concisely and in a grammatically correct manner is essential.
- Practical experience with cloud, Linux, containers and open source technology and ecosystems.
- Travel may be required from time-to-time.

As an all-remote company, the expectation is that you will be a visible, active and engaged presence within the company, its customers and open source users, and will attend the majority of video meetings with the camera and microphone turned on when scheduled with video conferencing software.

## What We'd Love To See

- Prior experience working in a small start-up with remote employees.
- Bachelor's degree in computer science, software engineering or related field.
- Experience working with the Federal government or Public Sector.



- Track record of ownership of tasks and experience in time management and prioritization.
- A proven history of self-development and proactive learning

This position currently reports to the Senior Vice President, Product. Anchore reserves the right to reorganize its departments and reporting lines in its sole discretion at any time.

At Anchore, you can expect a challenging role with a growing start-up. We are well-funded with a strong customer base. We offer very competitive salaries, industry standard benefits (e.g. medical/dental/vision care, flexible vacation, etc), and stock-option grants.

As an Equal Opportunity Employer, we do not discriminate on the basis of color, national origin, religion, gender, age, veteran status, sexual orientation, marital status or disability.

Any offer of employment will be contingent upon the successful completion of a background check.